

NEWS

FROM SIIA MEMBERS



2023 DECEMBER MEMBER NEWS

SIIA Diamond, Gold, and Silver member companies are leaders in the self-insurance/captive insurance marketplace. Provided below are news highlights from these upgraded members. News items should be submitted to membernews@siaa.org.

All submissions are subject to editing for brevity. Information about upgraded memberships can be accessed online at www.siaa.org.

If you would like to learn more about the benefits of SIIA's premium memberships, please contact Jennifer Ivy at jivy@siaa.org.



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UNDERWRITING MANAGEMENT EXPERTS ADDS DIPESH PATEL AS NEW DIRECTOR OF UNDERWRITING

Philadelphia, PA—Underwriting Management Experts (UME), a leading provider of self-funded stop-loss insurance, is pleased to announce the addition of **Dipesh Patel** as new Director of Underwriting, effective November 6, 2023.



Dipesh Patel
Director of Underwriting
Underwriting Management Experts

Patel is a skilled underwriter with 15 years of experience in the insurance industry. He began his career as a stop loss claims analyst, before moving into underwriting in 2013. Prior to joining UME, Patel was an underwriter for organizations including AccuRisk Solutions and Zurich North America. He has extensive knowledge in underwriting a variety of different types of groups, including fully insured, level funded, traditional, and RBP. He has a passion for education and is always looking for ways to expand his knowledge of different products.

Kim Schmidt, Chief Underwriting Officer, said, “Dipesh will be a great addition to our robust team. His experience and desire for excellence are just the ticket we need for further success, as well as ensuring that our clients and partners continue to receive the creative solutions they need.”

“Throughout my work history, I have always prioritized working with great teams and people,” Patel said. “Since my first interview with the team at UME, I have known that I will be joining an excellent team. I look forward to helping UME continue its growth and to immersing myself in the innovative products that UME offers.”

Patel received his degree from the University of Massachusetts Lowell.

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TOKIO MARINE HCC – STOP LOSS GROUP (TMHCC) ANNOUNCES PROMOTION OF KATRINA REEDUS TO ASSISTANT VICE PRESIDENT OF ORGAN TRANSPLANT

We are pleased to announce the promotion of Katrina Reedus to Assistant Vice President of Organ Transplant. She originally joined TMHCC as a Transplant Nurse Advisor before advancing into the role of Account Manager. Prior to TMHCC, Katrina worked as a Transplant Coordinator at a large hospital before transitioning to the Team Lead on the Clinical Informatics Team in Information Services.

In her new role, she will be responsible for much of the day-to-day operations, including underwriting, sales administration and account management within the organ transplant business unit. She will continue to report to Robby Kerr, Senior Vice President at TMHCC.

“When I first interviewed Katrina for the Transplant Nurse Advisor role, I envisioned her taking on a larger role within this business unit based on her additional experience outside of organ transplant. I’m impressed with her continued effort to learn our business and delighted to announce her promotion. She will continue to do good work for organ transplant and TMHCC,” said Robby Kerr.

RYAN SPECIALTY ACQUIRES ACCURISK HOLDINGS

Ryan Specialty, a leading international specialty insurance firm, is pleased to announce it has signed a definitive agreement to acquire AccuRisk Holdings, LLC (“AccuRisk”), a medical stop loss managing general underwriter (MGU). AccuRisk is headquartered in Chicago, IL and was founded in 2017.

Discussing the acquisition, **Patrick G. Ryan**, Founder, Chairman & CEO of Ryan Specialty, said, “Dan and the AccuRisk team are proven leaders in the medical stop loss space, having built one of the largest independent medical stop loss MGUs. Moreover, the AccuRisk team shares our vision to develop a comprehensive integrated health solution, providing retail brokers with a ‘one stop shop’ for self-insurance needs. Together Ryan Specialty and the AccuRisk professionals will be able to accelerate the rate of innovation in the employee benefits industry.”

John Zern, President & CEO of Ryan Specialty Benefits, commented, “AccuRisk adds exceptional AccuRisk’s offerings include medical stop loss underwriting, group captives, supplemental health care



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management, and occupational accident. AccuRisk's deep expertise, combined with the breadth of its product offering, gives Ryan Specialty the capabilities to holistically service our retail broker and TPA clients. I look forward to collaborating with Dan as a part of the team to deliver innovative solutions on a nationwide basis."

Dan Boisvert, President & CEO of AccuRisk, commented, "Since our founding, we have been focused on driving product innovation to enhance both flexibility and efficiency. We are thrilled to be partnering with Ryan Specialty, who shares our vision for the future of employee benefits. We are equally excited to have the opportunity to work with Ryan Specialty to further enhance our distribution relationships. We believe that joining Ryan Specialty sets the stage for the next upward inflection point in our growth trajectory."

AUXIANT ANNOUNCES GREG BERTH AS NATIONAL SALES EXECUTIVE

Greg Berth has joined Auxiant, a national Third-Party Administrator, as a National Sales Executive. Greg brings over 30 years of experience partnering with brokers and consultants throughout the country as a trusted resource for the most cost-effective benefit solutions.

Berth joins the Auxiant sales team with the responsibility for new and existing client growth. "For many years I have respected Auxiant for their innovative medical management solutions and dedication to the highest level of service," said Berth, "I am excited to be a part of an experienced Auxiant team and contribute to the company's continued success."

Berth's experience includes business development, sales, marketing, strategic planning, stop-loss market development and cost containment strategies. He has held sales leadership roles at national and international health insurance organizations as well as the responsibility of Executive Vice President of Sales/General Manager for a regional service center of a national third-party administrator. His success is due to his industry knowledge and ability to build strong relationships and strategic partnerships.

Greg can be reached at (920)470-4148 or gberth@auxiant.com.

About Auxiant

Auxiant is an independent TPA with over 150 full time employees. We have offices in Cedar Rapids, Iowa, Madison, Wisconsin and Milwaukee, Wisconsin. We have been in business since 1982 and are dedicated to providing our clients with the best possible service. Each client has a dedicated team of individuals who specialize in areas including stop loss, account management, enrollment, claims, Section 125 and or COBRA.

Visit www.auxiant.com

CHRISTINE COOPER, CEO, AEQUUM, SELECTED FOR BENEFITSPRO'S 2023 LUMINARIES AWARDS

CLEVELAND--aequum LLC, serving more than 425 self-insured health plans and their participants, has been named to BenefitsPRO LUMINARIES Class of 2023 in the category of Humanizing Benefits.



Christine Cooper
CEO
aequum

This recognition celebrates top professionals and organizations within the benefits industry that strive to transform and humanize the field and set a bright example within the business. The 2023 honorees were selected by a panel of industry experts based on how well they stated and achieved goals with regards to the nomination category; how impactful their work has been; how dedicated the nominee has been to furthering modernization and humanization in the insurance business; and the nominee's commitment to the highest ethical standards, as well as dedication to service and excellence.

"This year's honorees exemplify how leading benefits professionals are moving their industries toward a brighter future and producing meaningful results in the areas that matter most to employers, employees and the future of benefits and health care," says BenefitsPRO Editor in Chief Paul Wilson. "Our team is excited to recognize these industry thought leaders and innovators."

"I am deeply honored to accept this prestigious award on behalf of the aequum team," says Christine Cooper, CEO, aequum.

"Being recognized by BenefitsPRO LUMINARIES in the category of Humanizing Benefits reaffirms our commitment to protecting and advocating for patients, health plans and insurers across the U.S. This award is a testament to the dedication of our entire team and further motivates our pursuit of excellence in making healthcare fair, just and accessible for all." ■



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