



## SIIA MEDICAL TRAVEL SEMINAR SERIES

Your Best Opportunity to Secure High Quality, Low-Cost Health Care Services May be Somewhere You Never Considered

The Self-Insurance Institute of America, Inc. (SIIA) announced that it has partnered with Medical Travel & Digital Health News to produce a series of Connect from Anywhere (CFA) live Medical Travel seminars.

In anticipation of travel patterns further normalizing in the coming months and years, SIIA will showcase leading medical centers – both domestic and international – that partner with self-insured group health plans to provide high quality health care often at significantly discounted cost as part of “Medical Travel” arrangements. The seminar series schedule is as follows:

**Seminar Schedule (all event times – 1:00 p.m. to 5:00 p.m. Eastern Time)**

March 11, 2021 – Health City Cayman Islands

March 24, 2021 – Costa Rica

April 15, 2021 – The Cleveland Clinic

May 5, 2021 – Colombia



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CREATING THE  
FUTURE OF  
HEALTH CARE?  
TOGETHER.**



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are the largest hospital in the Caribbean to be accredited by JCI, and our patient services reflect those high standards of care.

## **COSTA RICA**

This informative and engaging seminar is designed to showcase what it takes to offer a functional medical travel benefit, how it benefits employers and employees, and what makes our network of providers and services in Costa Rica a popular and valued medical travel option for members and sponsors of self-insured employer health plans.

The event sponsors have worked together for over a decade to help members of self-insured health plans – many with little or no prior travel experience – who choose to obtain qualified surgical treatment in Costa Rica with outstanding results.

This is a unique opportunity to learn more about these options without having to leaving your home or office, with specific content to be of interest to employers, broker/advisors, TPAs, stop-loss carriers and other key service providers.

While each seminar will have its own location focus, common content elements for all seminars are expected to include:

- Stories from real members of self-insured health plans who received medical treatment in that location
- Key Medical Staff Profiles and Experience in Providing Medical Travel Services
- Actual Self-Insured Employer Experience Offering Medical Travel Options
- Quality Metrics and Safety Information
- Assistance Service with Travel Logistics/Other Member Support Services
- Qualifying Criteria and Follow-Up Care Considerations for Participants
- Financial Incentives and Benefits for Stakeholders
- How to Incorporate Medical Travel Options into Self-insured Health Plans
- Live Q&A to Answer Your Questions in Real Time

## **HEALTH CITY CAYMAN ISLANDS**

Health City Cayman Islands is a medically advanced tertiary hospital located near High Rock in the district of East End in Grand Cayman. We are a unique model of healthcare, built with a focus on the patient and rooted in innovative business models that allow the delivery of high quality, affordable care. As an internationally accredited center of global excellence, we attract patients from the Cayman Islands, the Caribbean, the U.S, and Latin America. In April 2015, just over a year after we opened, our facility earned the prestigious Gold Seal of Approval from Joint Commission International (JCI), the worldwide leader in accrediting the quality of healthcare. We

The program details and schedule for this “Connect from Anywhere” (CFA) event are being finalized, but below is a preview list of topics expected to be covered with opportunities for moderated, interactive Q&A.

We welcome members and non-members to this free event, but advance registration is required, so please do so now if you plan to attend. Updated program information will be sent all event registrants.

## **ABOUT CIMA**

*([www.hospitalcima.com](http://www.hospitalcima.com))*

Located in San Jose’s modern suburb of Escazu, CIMA is a full-service, tertiary care hospital bringing accessible and affordable healthcare to the global market with top tier-talent and providing medical services to both local



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Put simply: AccuRisk's combined 300 years of experience amounts to some serious intellectual capital translating to better solutions and higher profits for our partners.

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and international patients. CIMA has been accredited by Joint Commission International (JCI) since 2008 and, in 2021, completed its 5th consecutive certification, receiving JCI's Gold Seal of Approval® for the highest standards in patient safety and medical care.

CIMA offers medical services from more than 800 credentialed physicians representing more than 65 medical specialties and sub-specialties, a complete imaging department, including open magnetic resonance imaging (MRI), computed tomography (CT), x-ray, ultrasound, and endoscopy, a full-service laboratory, and a 24-hour onsite pharmacy.

Medical specialties include cardiology, orthopedics, oncology, neurology, urology, cosmetic and reconstructive surgery, maternity care, neonatal care, laparoscopic surgery, ophthalmology and otolaryngology (ear, nose, and throat) and more.

## **ABOUT INDUSHEALTH**

*(www.indushealth.com)*

Established in 2005, IndusHealth is the leading corporate global medical travel administrator in the U.S., providing self-insured employers a compelling solution to reduce expenditure on elective surgeries and certain specialty Rx treatments.

IndusHealth's Global Healthcare Option program offers eligible plan

members the choice of pursuing a wide range of qualifying medical treatments at top-notch international and domestic facilities with Joint Commission (JCI/JCAHO) accreditation.

IndusHealth's unique turnkey solution includes a complete set of administrative and concierge services including personalized nurse case management, patient advocacy, safety compliance, risk management, travel coordination, billing administration and reporting.

IndusHealth has extensive experience in serving self-insured employer groups ranging from 500 to over 40,000 members in size.

## **ABOUT MEDICAL TOURS COSTA RICA**

*(www.medicaltourscostarica.com)*


Medical Tours Costa Rica is a medical travel "one-stop-shop" and concierge center that coordinates the entire continuum of care in Costa Rica with our network of hospitals, hotels, tourism and transportation providers, and more.

Our goal is to not only support patients during the diagnostic and quotation process but to eliminate any possible barriers. Our team of experienced industry professionals will connect the dots interfacing with each certified provider to assure a seamless medical travel experience.

Medical Tours Costa Rica is the leading medical tourism facilitation service in the region, having provided offshore, managed health care services for more than 3500 patients from the United States, Canada, England and other nations worldwide.







## What are clients saying about our EmCap<sup>®</sup> program?

“You have become a key partner in our company’s attempt to fix what’s broken in our healthcare system.”

- CFO, Commercial Construction Company

“Our clients have grown accustomed to Berkley’s high level of customer service.”

- Broker

“The most significant advancement regarding true cost containment we’ve seen in years.”

- President, Group Captive Member Company

“EmCap has allowed us to take far more control of our health insurance costs than can be done in the fully insured market.”

- President, Group Captive Member Company

“With EmCap, our company has been able to control pricing volatility that we would have faced with traditional Stop Loss.”

- HR Executive, Group Captive Member Company

**People are talking about Medical Stop Loss Group Captive solutions from Berkley Accident and Health. Our innovative EmCap<sup>®</sup> program can help employers with self-funded employee health plans to enjoy greater transparency, control, and stability.**

**Let’s discuss how we can help your clients reach their goals.**

This example is illustrative only and not indicative of actual past or future results. Stop Loss is underwritten by Berkley Life and Health Insurance Company, a member company of W. R. Berkley Corporation and rated A+ (Superior) by A.M. Best, and involves the formation of a group captive insurance program that involves other employers and requires other legal entities. Berkley and its affiliates do not provide tax, legal, or regulatory advice concerning EmCap. You should seek appropriate tax, legal, regulatory, or other counsel regarding the EmCap program, including, but not limited to, counsel in the areas of ERISA, multiple employer welfare arrangements (MEWAs), taxation, and captives. EmCap is not available to all employers or in all states.

Stop Loss | Group Captives | Managed Care | Specialty Accident

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Cleveland Clinic

**CLEVELAND CLINIC**

Cleveland Clinic is a nonprofit multispecialty academic medical center that integrates clinical and hospital care with research and education. Located in Cleveland, Ohio, it was founded in 1921 by four renowned physicians with a vision of providing outstanding patient care based upon the principles of cooperation, compassion and innovation. Cleveland Clinic has pioneered many medical breakthroughs, including coronary artery bypass surgery and the first face transplant in the United States. U.S. News & World Report has named Cleveland Clinic as the nation's number one heart and heart surgery provider for 26 consecutive years. In addition, they consistently name Cleveland Clinic as one of the nation's best hospitals in its annual "America's Best Hospitals" survey.

Among Cleveland Clinic's 67,554 employees worldwide are more than 4,520 salaried physicians and researchers, and 17,000 registered nurses and advanced practice providers, representing 140 medical specialties and subspecialties. Cleveland Clinic is a 6,026-bed health system that includes a 165-acre main campus near downtown Cleveland, 19 hospitals, more than 220 outpatient facilities, and locations in southeast Florida; Las Vegas, Nevada; Toronto, Canada; Abu Dhabi, UAE; and London, England. In 2019, there were 9.8 million total outpatient visits, 309,000 hospital admissions and observations, and 255,000 surgical cases throughout Cleveland Clinic's health system. Patients came for treatment from every state and 185 countries.

Cleveland Clinic's Employer Solutions offer proven ways to manage costs and provide quality healthcare. The Employer Solutions programs make it possible to offer employees and plan members access to specific Cleveland Clinic services, in areas where our experts treat the most complex cases with the best outcomes. To learn more, visit: [clevelandclinic.org/employers](http://clevelandclinic.org/employers).

**COLOMBIA**

ProColombia is the entity in charge of promoting international tourism, foreign direct investment, non-traditional exports and the Country Brand of Colombia. It is committed with the promotion of Colombia as a MEDICAL DESTINATION. The Country has been placed as the 1st country in Latin America and 10th place in the ranking of the MEDICAL TOURISM, 2nd Place with LOWER COSTS associated with medical tourism (India#1), and 24 Colombian clinics and hospitals are included among the 58th BEST IN LATIN AMERICA, It is also ranked as the 22nd best HEALTH SYSTEM in the

world according to the World Health Organization (WHO).

Last year Colombia marked 16 years of uninterrupted work in the development of Colombia's unique health accreditation system that the Colombian Institute of Technical Standards (Icontec) has been responsible for implementing in the country's Health Care System. In its continuous search for excellence, the Joint Commission International has already recognized five Colombian institutions for their maximum quality in the services provided. Colombian medical institutions have also obtained other international accreditations like CARF - Commission on Accreditation for Rehabilitation Facilities, New Palax, Temos International, PlaneTree, among others.

The 5 clinics accredited by the (JCI), recognized for their top quality services in medical specialties such as oncology, cardiology, fertility, bariatric surgery, ophthalmic surgeries, and comprehensive

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medical examinations are committed to working with international insurance companies assuring high quality standards, technology and infrastructure, knowledge, warm services and innovation, thus giving patients a well-rounded option to treat different types of procedures and obtain satisfactory results. Centro Médico Imbanaco, located in Cali; Fundación Cardioinfantil, in Bogotá; Hospital Pablo Tobón Uribe, in Medellín; Hospital Universitario Fundación Santa Fé de Bogotá; and FCV institutions—Hospital Internacional de Colombia and Instituto Cardiovascular, are committed to providing the best care to international patients.

Colombia today is the perfect and emerging medical destination that offers integral care for many of the complex medical procedures supported by service quality, state-of-the-art technology, flight connectivity and competitive prices. With a population close to 50 million people, Colombia has a well-developed health care system with experienced professionals capable of performing highly complex medical procedures, with an exceptional care for every patient focusing on the quality of life.

Current times have called for major adjustments, thus making sure we make all effort to best handle the pandemic with the use of technologies at the point-of-care, creating a mobile app (CoronApp) that uses artificial intelligence to actively search for contacts with positive cases, early detection in affected areas and providing alerts about nearby people with a positive diagnosis for COVID-19. With this and many other initiatives, Colombia has managed to be the first country in the world

to adopt the Tourist Biosafety Seal, Certified Check-in, created by the Ministry of Trade, Industry, and Tourism and endorsed by the World Tourism Organization, which makes Colombia a medical destination ready to receive visitors following strict safety measures.

## REGISTRATION INFORMATION

These will be free events for both members and non-members, but advance registration will be required. Watch for additional details about each specific seminar coming soon, but you can access preliminary information now and reserve your spot through the following link <https://www.siaa.org/i4a/pages/index.cfm?pageID=7479>

## CONTENT DISCLAIMER

*This Connect from Anywhere (CFA) event has been designed to allow for the sponsor(s) to showcase product/service solutions to those involved with the management of self-insured health plans, captive insurance companies, and/or self-insured workers' compensation programs. The sponsor had paid a fee to SIAA for production and promotional services and is entirely responsible for its content. Registrant information will be shared with event sponsor(s). SIAA does not endorse any company, product or service. For information regarding similar sponsorship opportunities, please contact Justin Miller at [jmiller@siaa.org](mailto:jmiller@siaa.org). ■*

