



NEWS FROM SIIA MEMBERS

2024 DECEMBER MEMBER NEWS

Provided below are news highlights from these upgraded members. News items should be submitted to membernews@siaa.org.

All submissions are subject to editing for brevity. Information about upgraded memberships can be accessed online at www.siaa.org.

If you would like to learn more about the benefits of SIIA's premium memberships, please contact Jennifer Ivy at jivy@siaa.org.



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SIIA boasts a very active and dynamic membership. Here are some of the latest developments from the companies powering the self-insurance industry.

KARI NIBLACK RETURNS TO TPA SECTOR AS PRESIDENT OF BOON-CHAPMAN

Boon-Chapman, a leading claims administration, cost containment and care navigation company, announced the appointment of Kari L. Niblack, Esq., as President. Niblack brings twenty-five years of expertise in leading and transforming multiple corporations in the self-insurance ecosystem and has a proven track record of driving hyper-growth and innovation.

Niblack's distinguished career leading third-party administrators and as an ERISA and employee benefits attorney makes her the ideal choice to drive Boon-Chapman's continued innovation, growth and operational excellence. Her diverse executive experience across all stakeholder perspectives in healthcare ranges from claims administration and alternative risk solutions to physician practice management and revenue cycle models for insurers and providers. Most recently, Niblack served as founder and President of Blackwell Captive Solutions.

As the former Chairwoman of the Board of Directors at the Self-Insurance Institute of America and a former two-term Chairwoman of the national Health Care Committee, Niblack is an industry pioneer and a frequent national speaker on innovative risk stratification, cost containment, legal and human resource strategies.

"Kari brings a wealth of knowledge and accomplishments to Boon-Chapman," said Sanjiv Anand, CEO of Boon-Chapman. "Her background in enhancing health and wellbeing-solutions, proven expertise in driving TPA growth and client satisfaction, and experience leading a growing ecosystem of world-class cost containment solutions will be an asset as Boon-Chapman continues to build on its strong reputation for innovative solutions and operational excellence."

"People are at the heart of every single thing we do, and it's an honor to join Boon-Chapman, an institution I have long admired and respected," said Niblack. "We will continue honoring the legacy of our founders with exceptional client service, all while driving greater optimization and expansion of our value chain. In short, Boon-Chapman's stellar ability to totally customize the healthcare experience will reward our clients and partners by making our partnership innovative, seamless and affordable."

NOVA PROMOTES CHARLENE ZIELINSKI

Nova Healthcare Administrators, Inc. has announced the hiring of Charlene Zielinski as its Chief Client Services Officer.



*Charlene Zielinski,
Chief Client Services Officer*

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Zielinski has played a pivotal part in Nova's success, most recently serving as Director of Client Services. With nearly two decades of experience in the health insurance industry, including more than 10 years at Nova, Zielinski brings a depth of knowledge to her new role.

"Her wealth of knowledge and deep expertise make her the ideal candidate to lead Nova's client services strategy, and we are confident in her ability to drive continued client satisfaction, retention, and growth," said Jim Walleshauser, President, Nova.

As Chief Client Services Officer, Zielinski will oversee relationship management with Nova's key clients and guide strategic direction within the self-funded market. She will also assume responsibility for regulatory and compliance functions. Her top priority is ensuring she and her team are delivering elevated service to every Nova client.

"I love having the opportunity to develop strong, lasting relationships with clients while collaborating with them on creative strategies to meet their plan goals and achieve member satisfaction," said Zielinski.

MARSH ANNOUNCES LEADERSHIP UPDATE FOR ITS CAPTIVE BUSINESS

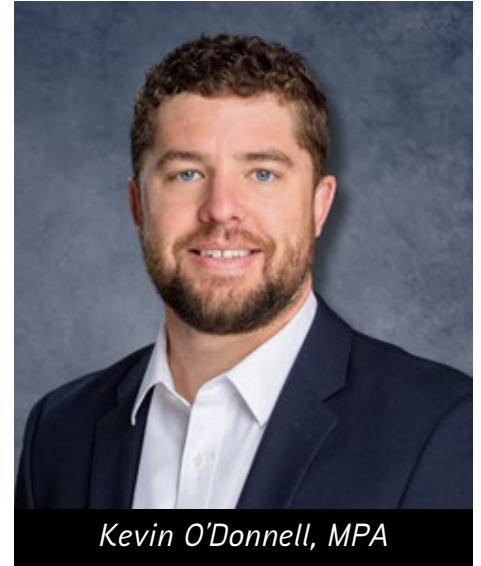
Will Thomas-Ferrand, international practice leader at Marsh Captive Solutions, will assume leadership of the intermediary's captive insurance business on 1 January 2025. He will take on the new role as Ellen Charnley, President of Marsh Captive Solutions, retires at the end of 2024.

In his new position, UK-based Thomas-Ferrand will report to Pat Donnelly, President, Marsh Specialty and Global Placement.

"Will's knowledge and experience in the captive sector across various geographies, in addition to his unwavering dedication in supporting our captive insurance clients, makes him the ideal person to lead Marsh's captive business going forward," said Donnelly.

"I want to personally thank Ellen for her tremendous leadership over the last seven years and wish her well in her retirement. "Ellen, Will and our leadership team will be working closely together over the next few months to ensure a smooth and seamless transition."

During his 20 years as a broker, Thomas-Ferrand has held various roles of responsibility within Marsh's captive business.



Kevin O'Donnell, MPA

VÄLENZ® PROMOTES KEVIN O'DONNELL

Välenz® Health announced the promotion of Kevin O'Donnell to Executive Vice President, Solution Strategy & Expansion.

O'Donnell leads the expansion and integration of Välenz® Health platform solutions for brokers, providers and payers, leveraging more than a decade of expertise in operations, change management, payment integrity and claims quality. A member of the senior leadership team since joining Välenz® Health in 2022, O'Donnell has an extensive background with healthcare-related organizations, providing advisory and strategy services, project management and implementation support.

"Kevin is a tremendous leader who consistently delivers on our brand promise: engage early and often for smarter, better, faster healthcare," said Nathan Nelson,



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Carmie Johnson
Coding Auditor



Chief Revenue Officer. “He brings a self-motivated, entrepreneurial approach with an ability to quickly identify opportunities and develop recommendations to resolve issues and manage risks. In his new role, Kevin further leverages his vision and creative mindset to simplify healthcare.”

BERKLEY A&H ANNOUNCES STARNET AS NEW CARRIER SOLUTION

Berkley Accident and Health, a Berkley Company, announced that StarNet Insurance Company, a subsidiary of W. R. Berkley Corporation, has been added as a carrier solution for its Employer Stop-Loss insurance business. StarNet joins Berkley Life and Health Insurance Company, expanding Berkley Accident and Health’s ability to meet the demands of its distribution partners for both Stop-Loss and its rapidly growing Group Captive programs.

“The strategic addition of StarNet Insurance Company provides us with greater flexibility to meet the needs of our clients,” said Brad Nieland, President and CEO, Berkley Accident and Health. “It enables us to stay at the forefront of an ever-changing marketplace and distribution landscape.”

Berkley Accident and Health is a leader in protection for self-funded health plans, offering Stop-Loss insurance and Group Captive programs that enable small and midsize employers to

self-fund with greater scale and stability.

WELLRITHMS RECOGNIZED AS A RISING STAR IN THE HEALTH BENEFITS INDUSTRY

WellRithms, a leading payment integrity firm, has been named to BenefitsPRO Luminaries Class of 2024 in the Rising Star category, one of only two recipients. This recognition celebrates top professionals and organizations within the benefits industry that strive to transform and humanize the field and set a bright example within the business.

The 2024 honorees were selected by a panel of industry experts based on how well they stated and achieved goals with regard to the nomination category, how impactful their work has been, how dedicated the nominee has been to furthering modernization and humanization in the insurance business; and the nominee’s commitment to the highest ethical standards, as well as dedication to service and excellence.

“Our 2024 honorees are leading examples of the progress our industry continues to make toward creating more equitable, affordable benefits and transparent, high-quality healthcare for millions of Americans,” says BenefitsPRO Editor-in-Chief Paul Wilson. “BenefitsPRO is proud to once again shine a spotlight on thought leaders and innovators in our industry who are doing things the right way.”

CHARM PRATT NAMED NEW COO FOR INTELLIVO



Intellivo, a solution that locates payment sources for accident-related medical claims, announced the appointment of Charm Pratt as its new Chief Operating Officer. Pratt joins Intellivo as a strategic addition to the company's leadership team. Pratt will play a central role in driving Intellivo's continued growth and strengthening its position as a leading innovator in the healthcare payments sector.

As COO, Pratt will lead the strategy and operations for all Intellivo product lines. Her focus will be on fostering operational collaboration, driving strategic initiatives, and building partnerships. She also will focus on enhancing and shaping Intellivo's solution portfolio.

"Charm complements her strong financial and operational acumen with her deep understanding of business strategy, culture-building, and leadership development," said Laura Hescocock, CEO of Intellivo. "Her ability to navigate business challenges, cultivate high-performing teams and establish a vision for organizational excellence will be invaluable to us."

Pratt brings more than two decades of experience in driving significant business outcomes across complex and high-growth enterprises. Her expertise spans product and pricing innovation, data analytics, governance, risk management, and process optimization. Pratt's impressive background includes managing a \$22 billion P&L, overseeing mergers and acquisitions, and spearheading revenue cycle management.

BILL MOURELATOS NAMED TO KEY BUSINESS DEVELOPMENT POSITION AT GPW & ASSOCIATES

GPW & Associates, Inc. ("GPW"), a leading captive manager and Beyond Risk company, announced the appointment of Bill Mourelatos as Senior Vice President of Business Development and Head of its new Specialty Captives Division.

Mr. Mourelatos joins GPW from Aon's Captive & Insurance Management team, where he served as Managing Director for over a decade. His leadership contributed to significant growth and the successful execution of key insurance optimization strategies for Fortune 500 clients. Mr. Mourelatos' expertise in developing high-performing teams and driving operational efficiency will be invaluable as he establishes the new division at GPW.

"Bill's strategic vision and deep understanding of the captive insurance landscape make him an excellent addition to our leadership team," said George Belokas, President of GPW. "His track record in delivering innovative client solutions and fostering strong relationships aligns perfectly with our commitment to excellence in the specialty captives

space."

ARTEX EXPANDS CAPTIVE OPERATIONS INTO THE UAE

Artex has launched alternative risk and captive management solutions in the Abu Dhabi Global Market (ADGM) in partnership with Gallagher. This new development and range of solutions allows Artex and Gallagher to expand their services further to support clients in the Middle East & Africa (MEA) region.

The Middle East has experienced significant economic growth and diversification across various sectors in recent years, with industries including energy, construction, finance and healthcare all growing at pace.

Paul Eaton, CEO of Artex EMEA, said: "We are excited to expand our global Artex footprint by offering alternative risk and captive management services in ADGM. As companies expand their operations and face more complex risks, captives and other alternative risk transfer strategies are an increasingly important solution for the largest firms. Partnering with Gallagher's existing team of professionals in the region provides a strong foundation for this new offering."

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