



# NEWS FROM SIIA MEMBERS

## 2025 JANUARY MEMBER NEWS

Provided below are news highlights from these upgraded members. News items should be submitted to [membernews@siia.org](mailto:membernews@siia.org).

All submissions are subject to editing for brevity. Information about upgraded memberships can be accessed online at [www.siia.org](http://www.siia.org).

If you would like to learn more about the benefits of SIIA's premium memberships, please contact Jennifer Ivy at [jivy@siia.org](mailto:jivy@siia.org).

SIIA boasts a very active and dynamic membership. Here are some of the latest developments from the companies powering the self-insurance industry.



*Erik Hinniger*

### **ERIK HINNIGER PROMOTED AT HMA**

Healthcare Management Administrators, Inc. (HMA) announced the promotion of Erik Hinniger to Chief Financial Officer. In this new role, Hinniger will continue to lead the Finance and Accounting teams and will report to President and CEO of HMA, Aadam Hussain.

"Erik's financial leadership has been instrumental in helping HMA establish and maintain its position as a preeminent and trusted TPA. His sharp intellect and pragmatic approach will continue to be great

assets for HMA in this new role," said Mr. Hussain.

### **ONE80 INTERMEDIARIES ANNOUNCES ACQUISITION**

One80 Intermediaries (One80), a specialty insurance broker headquartered in Boston, announced that it had acquired Waypoint Underwriting Management, LLC. Terms of the deal were not disclosed.

Based in Basking Ridge, New Jersey, Waypoint Underwriting Management (Waypoint) is a leading specialty reinsurance Managing General Underwriter (MGU) operating primarily in the United States. The company offers Property, Casualty, Workers' Compensation, and Accident & Health reinsurance solutions to insurers. Waypoint also functions as a primary MGU for Personal Accident and Medical insurance and provides consulting services for filing, forms, and actuarial memorandums within the Accident insurance industry.

"Waypoint maintains an extremely broad product offering and best-in-class underwriting teams which complement One80's market-leading solutions," said Matthew F. Power, President, One80 Intermediaries. "Together, we



are well poised for further diversification and profitable growth while continuing to provide an unwavering commitment to client service," he continued.

"Waypoint and One80 share a common focus of bringing innovative products and services to the marketplace. Joining the One80 team will not only provide an enhanced platform to support our business but also expand our ability to provide solutions to our reinsurance intermediaries and clients," said Joseph Horan, Managing Partner, Waypoint.

### **ALLIANT INSURANCE SERVICES EXPANDS EMPLOYEE BENEFITS TEAM**

Matt Kennedy has joined Alliant Insurance Services as Vice President within its Employee Benefits Group. Based in South Carolina, Kennedy will work across the Southeast region to deliver innovative solutions for employer groups, enhancing health plan offerings and implementing effective cost containment strategies.



With more than 15 years of experience in the healthcare space, Kennedy brings a deep understanding of the challenges and



*Matt Kennedy*

opportunities within the industry. Prior to joining Alliant, Kennedy led the national sales team for a large third-party administrator, where he worked closely with self-funded employers to enhance their health plan offerings. His team pioneered innovative cost-containment solutions that drove impactful results for clients.

investment. Shore believes its investment will allow Point C to capitalize on a robust pipeline of acquisition opportunities, pursue additional cost containment solutions, and take advantage of sector growth with rising healthcare costs driving self-funding and TPA tailwinds. ■

"Matt's extensive experience in healthcare and proven track record of delivering cost-effective solutions make him a valuable asset to our team," said Kevin Overbey, President of Alliant Employee Benefits. "His commitment to supporting self-funded employers with customized benefits strategies aligns with our mission to empower our clients with tailored, sustainable solutions. We are excited to welcome him to the Alliant team."

## POINT C COMPLETES RECAPITALIZATION

Point C, a third-party administrator of medical benefits, cost containment, and other administrative services for self-funded employers, announced that it has completed a recapitalization.

Shore Capital Partners made a strategic investment in Point C with advisory services provided by Houlihan Lokey.

Point C was formed through its initial partnership with Benefit Plan Administrators and grew to become a leading company in the TPA industry through a combination of organic growth, acquisition, and

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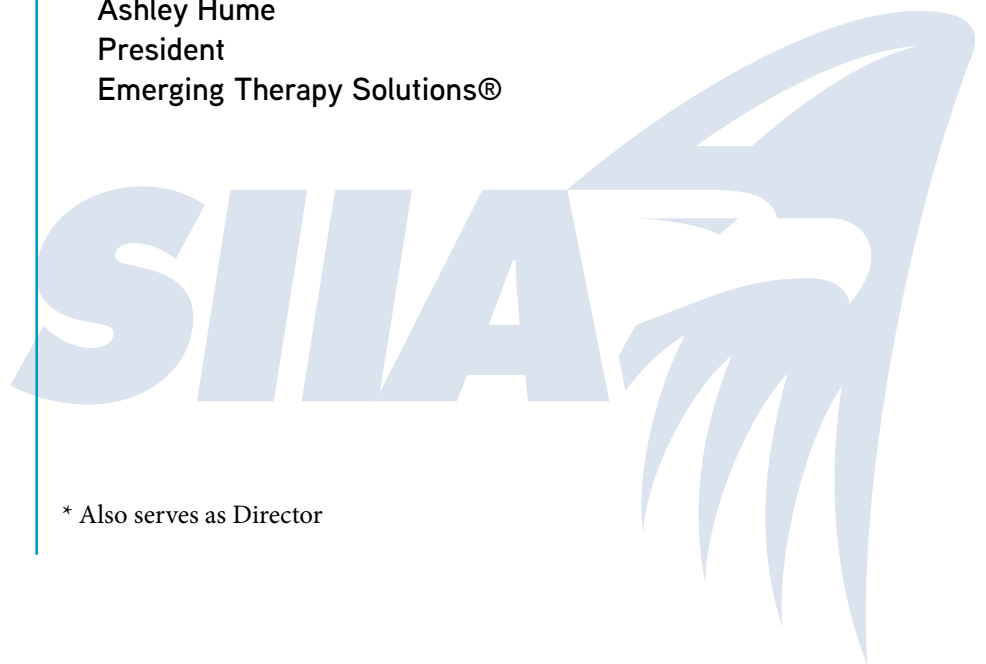
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