



NEWS FROM SIA MEMBERS

OCTOBER MEMBER NEWS

SIIA boasts a very active and dynamic membership. Here are some of the latest developments from the companies powering the self-insurance industry.

News items should be submitted to membernews@siia.org. All submissions are subject to editing for brevity.

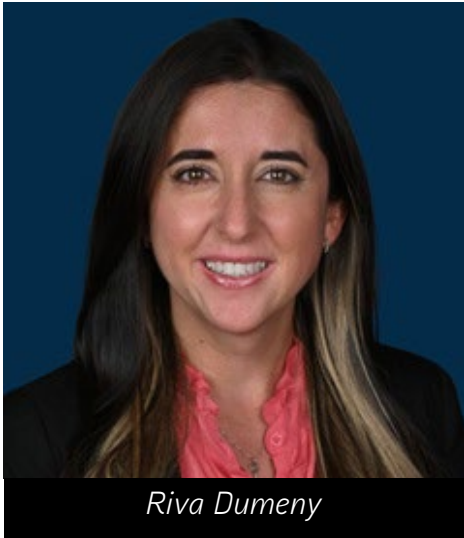
Stealth Partner Group's **Stop-Loss State of the Market Report** is now available for download

Report Insights:

- Economic Conditions
- High-Level Market Outlook
- Renewals and Lasers
- High-Cost Claims Conditions
- Cellular, Gene and CAR-T Therapies
- Carrier Insights
- Benchmarking Data Derived from Stealth's Book of Business
- Strategies to Address Cost
- Best Practices



RIVA DUMENY ASSUMES LEADERSHIP OF AMWINS GROUP BENEFITS DIVISION



Riva Dumeny

Amwins today announced the appointment of Riva Dumeny as President of the firm's Group Benefits Division. Dumeny, previously Chief Operating Officer for Amwins Group Benefits Division, begins her new role immediately. She succeeds Sam Fleet, who will take on a senior advisory role with Amwins.

"While we make this announcement today, the succession plan for our Group Benefits division has been developed and was executed over several years – it's representative of the strategic way we operate according to our 150-year vision," said Scott Purviance, Chief Executive Officer, Amwins.

"Throughout her tenure, Riva has demonstrated an unparalleled ability to develop business and operational strategies and lead

and motivate team members. With her at the helm of Group Benefits, we see a continuity of approach that will enable the division to grow and to continue executing at the highest level on behalf of clients."

"I look forward to leading our Group Benefits team and continuing to collaborate with Amwins senior leadership to ensure the division's continued dedication to the success of our brokers and carriers," said Dumeny. "

VÄLENZ GROWTH RECOGNIZED AGAIN BY INC. MAGAZINE

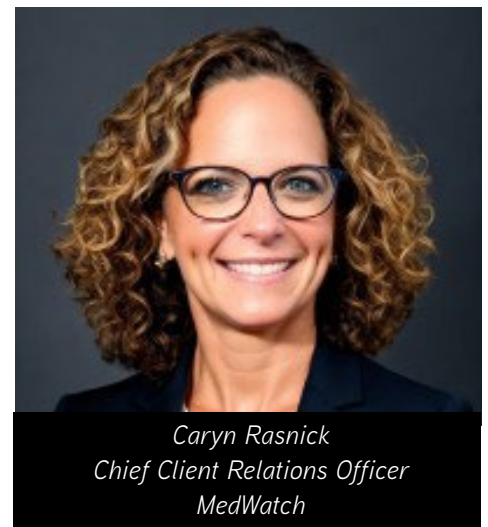
Inc. announced that Välenz® Health ranks as one of the fastest-growing private companies in America: No. 2155 on the 2024 Inc. 5000 list and No. 155 among health services companies. This marks the fourth time in the past five years that Välenz® Health has appeared as an Inc. 5000 honoree.

"We're thrilled to be recognized again this year among America's fastest-growing private companies, confirming the success of our unique approach to delivering innovative and transformative models in simplifying healthcare," said Rob Gelb, Chief Executive Officer of Välenz® Health. "As our company continues to expand, we're driving tremendous momentum toward unlocking new strategic growth opportunities for our customers while facilitating high-value care for everyone we serve."

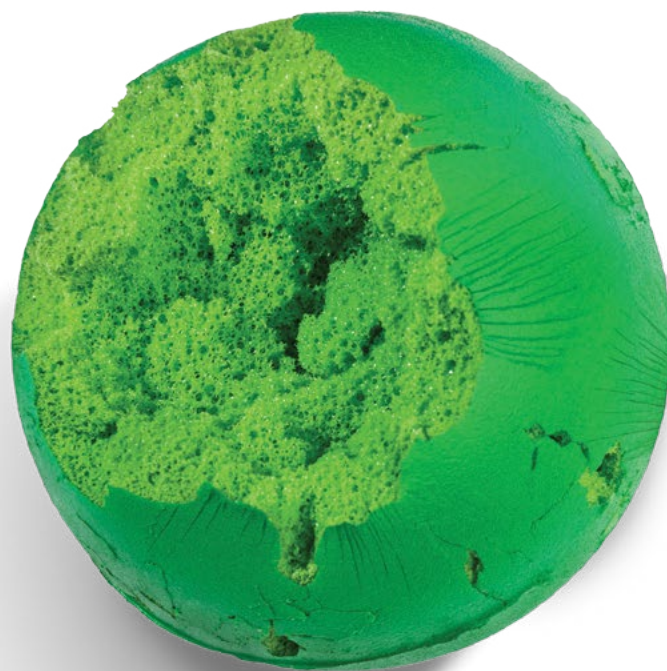
The Inc. 5000 class of 2024 represents companies that have driven rapid revenue growth while navigating significant economic disruption over the past three years. Among this year's top 500 companies, the average median three-year revenue growth rate is 1,637 percent. In all, this year's Inc. 5000 companies have added 874,458 jobs to the economy over the past three years.

MEDWATCH PROMOTES CARYN RASNICK

MedWatch, LLC, has announced the promotion of Caryn Rasnick from Vice President of Client Success to Chief Client Relations Officer (CCRO). In her new role, Caryn will be instrumental in driving the company's client-centric strategy, ensuring the highest level of



*Caryn Rasnick
Chief Client Relations Officer
MedWatch*



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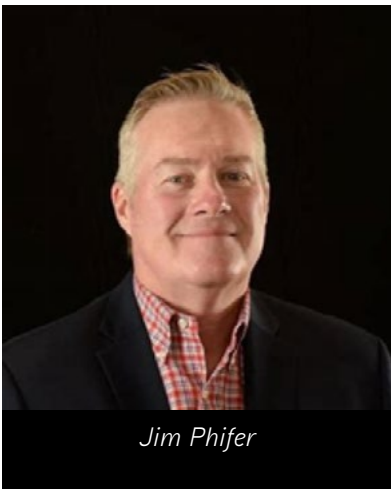
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client satisfaction, and fostering long-term partnerships that align with MedWatch's growth objectives.

As Chief Client Relations Officer, Caryn will oversee the company's client engagement strategy, focusing on building and maintaining strong, long-term relationships with key clients.

Sally-Ann Polson, President & CEO, commented on Caryn's promotion: "Caryn has been an invaluable member of our leadership team, consistently going above and beyond to ensure our clients are not only satisfied but truly delighted with our services. Her promotion to Chief Client Relations Officer reflects our confidence in her ability to lead our client relations efforts at the highest level, and we are excited to see the positive impact she will continue to make on our business."

JIM PHIFER JOINS S&S HEALTH



Jim Phifer

S&S Health, a leading provider of administration and technology solutions for health plans for small and mid-sized businesses, announced that Jim Phifer has joined the company as Vice President of Sales.

Jim is a tenured sales and marketing executive with more than 25 years of experience in the group benefits industry. In his new role, he will build upon S&S Health's market position to bring profitable new business growth to the company.

"What a fantastic team that shares my passion for providing TPAs with innovative programs to reduce client medical expenses," said Phifer.

"I'm looking forward to the challenges ahead and what we can achieve together." Jim is based out of Nashville, TN, where he resides with his wife and two children.

ROUNDSTONE RECOGNIZED AGAIN BY INC. AS FAST-GROWING COMPANY

Roundstone, a leading health benefits captive providing self-funded insurance solutions to small and mid-sized businesses, has been included in the Inc. 5000 list of fastest-growing companies for the 7th consecutive year. Over the past three years, Roundstone experienced a 135% increase in revenue and expanded its workforce

by 105%. The company attributes this remarkable trajectory of growth to its steadfast focus on transparency, integrity, and prioritizing the best interests of its clients and partners.

"Our growth is a clear indication that employers and their advisors are increasingly recognizing and adopting the value of our solution," said Mike Schroeder, Founder and President of Roundstone. We're proud that the market has embraced our approach, but even more so, we're proud of our Roundstone team for consistently delivering the outcomes that employers are striving to achieve. It's a powerful combination that fuels our accelerated and sustainable growth."

KIM KILNE TAKES LARGER ROLE AT MEDWATCH

MedWatch, LLC, a leader in medical management services, has announced the promotion of Kim Kline to Vice President of Strategic Initiatives and Sales. In her new role, Kim will oversee the development and execution of key strategic initiatives and lead the company's sales efforts, further driving the growth and success of MedWatch in the healthcare industry.

"Kim's promotion is a testament to her unwavering dedication and the outstanding results she has achieved during her tenure at MedWatch," said Sally-Ann



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Polson, President & CEO of MedWatch, LLC. “Her strategic vision and ability to cultivate strong relationships will be invaluable as we continue to expand our services and deliver innovative solutions to our clients.”

In her new capacity as Vice President of Strategic Initiatives and Sales, Kim will be responsible for identifying new business opportunities and fostering strategic partnerships to drive revenue growth. She will also play a key role in shaping the company’s long-term strategic direction, ensuring that MedWatch remains at the forefront of the industry. ■



Kim Kilne





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VP Head of Worksite Solution
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* Also serves as Director

SIIA NEW MEMBERS

OCTOBER 2024

NEW CORPORATE MEMBERS

Mayur Yermaneni
EVP of Strategy, Innovation,
and Growth
AssureCare
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Simon Kilpatrick
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Captivedge LLC
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Gregory Smith
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Dan Conway
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Bernie Saks
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David Nixon
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Shaun O'Neil
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New York, NY

Hannah Drake
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PharmaForce
Jupiter, FL

Scott Long
Co-CEO, Founding Partner
SOTA Benefits, LLC
Houston TX

Scott Fillenworth
Chief Revenue Officer
Reclaim Health
Cambridge, MA

