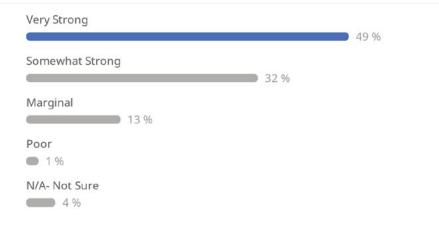


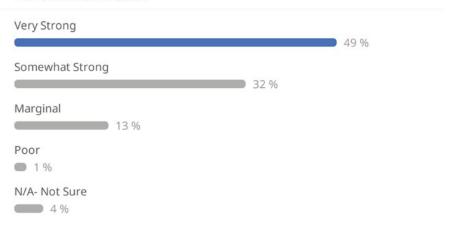
SIIA MEMBERS SHARE OPINIONS ON SELF-INSURANCE INDUSTRY TRENDS

As part of SIIA's recent Spring Forum in San Antonio, many members participated in a live audience polling session during which the aggregated, anonymous responses were displayed in real time. Those responses are published here.



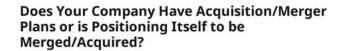


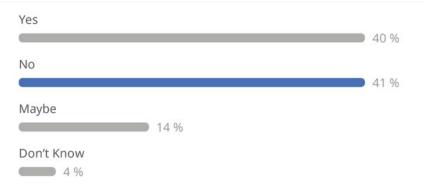
How was Your Company's Financial Performance in 2023?



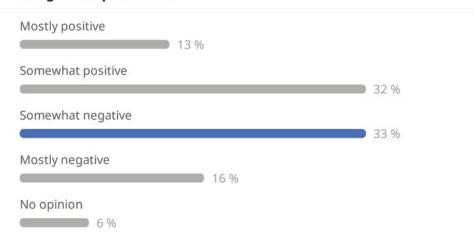
The Biggest Merger/Acquisition Deal Before the End of the Year will Involve What Company?



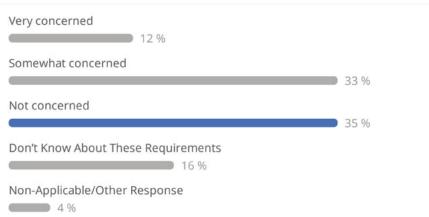




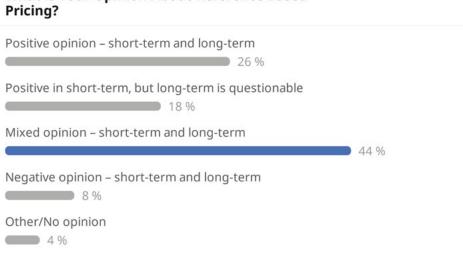
Regarding the Accelerated Pace of Industry Mergers/Acquisitions...



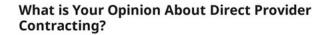
How Concerned Are You About Mental Health Parity Requirements?



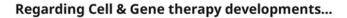


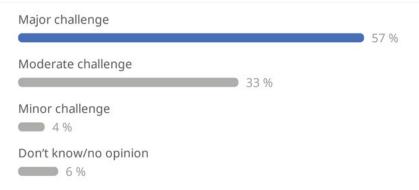












Very significant for the self-insurance industry 42 % Moderately significant for the self-insurance industry 40 % Not very significant for the self-insurance industry 15 % Don't know/no opinion 2 %



Somebody has to come in second. Make sure it's not you.

There are no insurance MVP trophies, no best PowerPoint awards, no fantasy broker leagues. You show up first with the best option for your client, or you lose. We never take this for granted. That's why we leverage all of our people, data and relationships to reach one goal: We help you win.



Very significant for the self-insurance industry 33 % Moderately significant for the self-insurance industry 34 % Not very significant for the self-insurance industry 5 % Don't know/no opinion 28 %

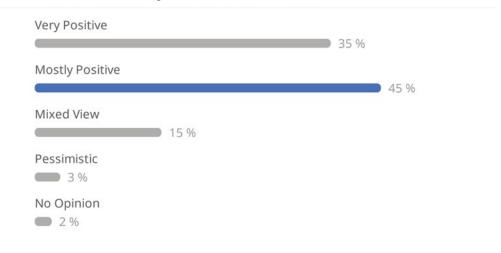
What is the Single Biggest Opportunity for the Self-Insurance Industry?



What is the Single Biggest Threat to the Self-Insurance Industry?



What is Your General Outlook for the Self-**Insurance Industry Over the Next 5 Years?**



How was Your Company's Financial Performance in 2023?

